



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 592

2nd June 2023

Sub. Placement opportunity for MBA students of GGSIP University passing out in the year 2023 in the company “Vivers Fresh Organic”

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for MBA students of GGSIP University passing out in the year 2023 in the company “Vivers Fresh Organic” for your reference and circulation to students to apply on given link by **4th June 2023**:

Registration Link – <https://forms.gle/R85LESu2YsamLdMq6>

Name of Company – Vivers Fresh Organic (VFO), www.viversfreshorganic.com

Eligibility – MBA Students of batch passing out in 2023 of GGSIP University

Responsibilities:

- Promote and sell company’s premium range of organic products to potential customers
- Develop and maintain strong relationships with clients, providing exceptional service and addressing their needs
- Actively seek out new business opportunities, generate leads, and expand customer base
- Meet and exceed sales targets to contribute to the company's success
- Stay up-to-date with industry trends and competitors to identify strategies for continuous growth

Requirements:

- Previous experience in sales, preferably in the food industry or a related field
- Excellent communication and negotiation skills to effectively present product features and benefits
- Strong organizational and time management abilities
- Basic computer skills, including proficiency in email, spreadsheets, and CRM software
- Results-driven mindset with a passion for achieving sales targets
- Knowledge and belief in the benefits of organic food

Offerings:

- Competitive salary package ranging from INR 20,000 to INR 30,000
- Quarterly incentives with no cap for the first 12 months, allowing you to maximize your earnings
- Extensive training and support to enhance sales skills and product knowledge
- A collaborative and supportive work environment that fosters personal and professional growth
- The opportunity to contribute to a sustainable and healthier future for customers

LAST DATE FOR REGISTRATION IS 4th June 2023.

(Ms. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIP University